

Order ID [REDACTED]

Description			Total in USD
Variant	Lucid Gravity Grand Touring		\$94,900
Drivetrain	Front and Rear Motor, All-Wheel Drive		Included
Color	Aurora Green Metallic		\$1,000
Appearance	Stealth Appearance		Included
Wheels	20" Front / 21" Rear Voyager Onyx Grey		Included
Interior	Mojave Purluxe		Included
Seating Options	12-Way Power Front Seats w/ Memory		Included
Seating Options	7-Passenger Seating Configuration		\$2,900
Feature	DreamDrive		Included
Feature	Surreal Sound Pro		\$2,900
Packages	With Dynamic Handling Package		\$2,900
Packages	With Technology Package		\$3,200
Packages	With Comfort & Convenience Package		\$2,500
Packages	Without Towing Package		Included
Subtotal			\$110,300
Destination Fee			1,650.00
Documentation Fee			75.00
Deposit			-\$1,000
Total			\$111,025

All new Lucid Air vehicles delivered on or after February 15, 2024, will receive a complimentary two-year maintenance program. Terms and conditions apply. Complimentary maintenance is not transferable; coverage available to initial purchaser, owner, or lessee of a new Lucid Air only.

Lucid Order Terms and Conditions

You are agreeing to these terms and conditions of sale (“Terms”) to purchase a vehicle from Lucid Group USA, Inc. (“Lucid,” “we” or “us”). You confirm that you are at least eighteen years of age.

The accompanying configuration summary sheet (the “Configuration Summary”), the final price sheet (the “Final Price Sheet”), and these Terms comprise the agreement between us (collectively, this “Agreement”). This Agreement supersedes all prior or contemporaneous understandings, agreements, negotiations, representations and warranties, and communications, both written and oral.

You agree to purchase your vehicle (“Vehicle”) from Lucid as configured and at the price set forth in your Configuration Summary. Your Configuration Summary will include the options you have selected but will not include taxes and applicable governmental fees. Because these taxes and fees change frequently and depend on many factors, including the state in which the Vehicle will be registered, they are calculated at the time of delivery of the Vehicle and will be listed on your Final Price Sheet. You may contact Lucid for an estimate of the taxes and fees. You are responsible for paying all applicable state registration fees and sales taxes.

1. Payment Terms

Payment of the total purchase price, including taxes and governmental fees, as indicated on the Final Price Sheet, is due at the time of delivery. Please advise your delivery specialist if you will be funding your purchase via a loan or lease in order to coordinate payment. If you present a check for any portion or all of the purchase price, Lucid may use the banking information on your check to make a one-time electronic fund transfer from your bank account, which will be reflected on your banking statement as an Electronic Fund Transfer.

2. Order Process – Cancellation

An Order Deposit will be due at the time Your order is placed. For available Lucid Air Pure, Lucid Air Touring and Lucid Air Grand Touring vehicles, the Order Deposit is refundable for seven days from the order date and is nonrefundable after that time. The Order Deposit is nonrefundable from the time of payment for “Design Yours” Lucid Air vehicles and Lucid Air Sapphire vehicles. For Lucid Gravity Grand Touring vehicles, the Order Deposit is fully refundable up until the time the vehicle enters production; Lucid will notify customers via email before their vehicle enters production. You acknowledge that the harm caused by your cancellation or breach would be impossible or very difficult to accurately estimate and that the Order Deposit is a reasonable estimate of the anticipated or actual harm Lucid may incur. For reservation holders, the full amount of your reservation payment will be applied to your Order Deposit, and you will be responsible for payment of the remaining balance of the Order Deposit.

Once you place your order and pay your Order Deposit, your vehicle configuration is locked. The Order is transmitted to the factory, and we will be unable to make changes to your order.

If you are ordering an available vehicle, that vehicle will be reserved for you. In the unlikely event that we can honor a requested change or selection of a different vehicle, including changing where the Vehicle is delivered, your Order Configuration will be revised to reflect any price increases or pricing adjustment since the time of your original Configuration Summary. The revised Configuration Summary will become a part of this Agreement. You may also be charged an Order Modification Fee if you make changes to your configuration after submitting your initial Configuration Summary. The Transportation Fee associated with the purchase of a vehicle is fully refundable up until the time the vehicle is loaded onto the carrier for transport to the ultimate delivery location.

The Order Deposit will be applied to the Purchase Price on the Final Price Sheet or towards the payment due at lease signing. The Order Deposit and this Agreement are not made or entered into in anticipation of or pending any conditional sales contract. If an estimated delivery date for your Vehicle is provided, Lucid is unable to guarantee the actual delivery date.

3. Design Changes - Software Updates

The design of the Lucid Air or Lucid Gravity may change at any time without notice and without obligation to make the same or similar changes to Vehicles previously purchased or shipped. Lucid will provide over-the-air software updates for your Vehicle during the term of your Warranty, which may add new features or functionality. After the Warranty expires, future software updates may not be available depending upon the age, model, configuration, or data storage capacity of your Vehicle. You will be responsible for all costs to upgrade any parts or hardware, including labor costs, to receive such future software updates after the Warranty expires. Lucid will not be liable for any issues that arise if software is installed without required upgrades or if the hardware is damaged or obsolete, unless covered by the Warranty.

4. Delivery

The date of your order will be used as an approximate priority for determining when your Vehicle will be manufactured and delivered. We will aim to serve customers based upon their order dates, but we reserve the right to re-sequence orders based upon various factors, including but not limited to manufacturing availability, your Vehicle’s configuration, and location. Delivery and shipping dates are estimates only. Lucid is not liable for any delays in shipments.

In-State: If you take delivery in a state in which Lucid conducts on-premises sales, then your vehicle will be delivered at an agreed upon location in that state (the “Delivery Point”). You agree to take delivery of your Vehicle within seven (7) calendar

days of Lucid's written notice to you that your Vehicle has been delivered to the Delivery Point ("Delivery Window"). If for any reason you fail to accept delivery of your Vehicle during the Delivery Window or if Lucid is unable to deliver the Vehicle at a Delivery Point because you have not provided any required instructions, payments, documents or authorizations: (i) the Vehicle shall be deemed to have been delivered; (ii) Lucid, at its option may store the Vehicle until you pick it up, whereupon you shall be liable for all related costs and expenses (including, without limitation, storage and insurance); and/or (iii) Lucid, at its option, may make your Vehicle available for sale to other customers. Lucid has no liability for your failure to collect the Vehicle at the Delivery Point but may, in its sole discretion, permit you to order a replacement vehicle or provide you with a full refund of the amount paid to Lucid, less any costs, expenses any other charges incurred by Lucid or its partners.

Out-of-State: If you elect to pick-up your Vehicle in a state in which Lucid does not conduct on-premises sales, the sale will occur in a state in which Lucid is licensed as a motor vehicle dealer. Lucid will arrange shipment of the Vehicle to you on your behalf, FCA (free carrier) Incoterms 2020© on a third-party common carrier or other mode of transport. Delivery, including transfer of title and risk of loss, shall occur at Lucid's licensed dealership location as provided in this Agreement. You agree this is a transportation and shipping (non-waterway) contract. Your Vehicle will be fully insured by Lucid during transit and you will be the beneficiary of any recoveries for loss or damage that may occur while the Vehicle is in transit. Lucid will retain a security interest in the Vehicle and all proceeds until payment is received in full and your obligations under these Terms and Conditions have been satisfied. You authorize a Lucid representative or agent to clean your Vehicle, remove any shipping material used in transport and make minor adjustments or repairs that may be necessary after shipping. This service is provided at no charge to you.

5. Execution of Other Documents

You agree, before the time of delivery, to execute all forms of agreements or documents as may be required to complete the transaction.

6. New Vehicle Limited Warranty

All purchasers of new vehicles will receive a copy of the Lucid New Vehicle Limited Warranty ("Warranty") with your Vehicle. You can also find the warranty on our website www.lucidmotors.com/legal or you can request a written copy by writing to Lucid USA, Inc., 7373 Gateway Boulevard, Newark, California 94560, Attn: Legal Dept.

Lucid does not provide a warranty for any repairs after sale for used vehicles.

7. Charging

If you access Electrify America's charging network, the Lucid Charging Terms and Conditions, which includes a Personal Use Policy, will be incorporated into the terms of this Agreement. As set forth in the Charging Terms and Conditions, you may incur idle fees if you fail to promptly disconnect your car after a charging session. The Charging Terms and Conditions can be

found at www.lucidmotors.com/legal.

8. Privacy Policy

Lucid's Privacy Policy is incorporated into this Agreement and can be found at www.lucidmotors.com/legal.

9. Default

If you fail to perform your obligations under this agreement, provide Lucid with incorrect or intentionally misleading information, or provide incorrect payment data, you will be in default. In that event, Lucid may take any legally permitted action to protect its interest in the vehicle and you will be responsible for all costs incurred in taking such actions.

OF CONTRACT, TORT (INCLUDING NEGLIGENCE) OR OTHERWISE, EXCEED THE TOTAL OF THE AMOUNTS PAID BY YOU TO LUCID FOR THE VEHICLE SOLD TO YOU.

The limitation of liability set forth above shall not apply to (i) liability resulting from Lucid's gross negligence or willful misconduct and (ii) death or bodily injury resulting from Lucid's acts.

10. Disputes, Arbitration, Waiver of Jury Demand

This section, referred to as the "Arbitration Agreement," mandates the resolution of disputes through binding arbitration, rather than in a court of law. However, either party may bring claims in small claims court if they meet the necessary criteria. Arbitration does not involve a judge or jury, and the court's review of arbitration awards is limited. Nevertheless, an arbitrator may award the same damages and relief as a court on an individual basis, including injunctive, declaratory relief, or statutory damages.

The term "Disputes" encompasses the following: (1) Any dispute or claim between you and Lucid Entities; (2) Any dispute or claim arising from or related to the purchase, condition, warranty of this Vehicle, or any resulting transactions or relationships (including with nonsignatory third parties). "Lucid Entities" include Lucid Group USA, Inc.; Lucid USA, Inc.; Lucid Motors Canada ULC; their parents, subsidiaries, predecessors, successors, assignees, officers, employees, representatives, agents, affiliates, and authorized service and repair facilities.

Disputes concerning the validity, application, scope, enforceability, or interpretation of this Arbitration Agreement will be exclusively decided by the arbitrator. The Arbitration Agreement and associated proceedings, such as waiver or estoppel before, during, or after arbitration, will be governed by the Federal Arbitration Act, 9 U.S.C § 1 et seq., and federal common law, not by any state laws or procedures regarding arbitration. The arbitrator holds the exclusive authority to address challenges to this Arbitration Agreement, including questions of waiver, estoppel, breach, or the validity of any part of this Arbitration Agreement.

Before initiating any dispute or claim through arbitration or otherwise, you and we must engage in an informal telephonic dispute resolution conference ("Conference"). If you are a

natural person, you must participate in the Conference, while non-natural-person parties must designate a representative.

To initiate a Conference, one party must provide written notice to the other party, including the initiating party's name, contact information, a description of the dispute, the requested amount for resolution, and the personal signature of any natural-person party (a copy may be submitted via email). The notice can be sent to us at disputes@lucidmotors.com. The Conference should occur within 60 days after the other party receives the notice, and during this process, any statute of limitations or filing deadlines will be suspended. An initiating party's failure to participate in this process will result in the arbitrator dismissing that party's arbitration demand.

For certain warranty disputes, you may opt to use the BBB AUTO LINE procedure outlined in your Vehicle's limited warranty. All unresolved Disputes remain subject to this Arbitration Agreement.

The arbitration will be conducted by New Era ADR (www.neweraadr.com) or the American Arbitration Association ("AAA") (www.adr.org). Unless modified by this Arbitration Agreement, New Era ADR's arbitration will follow its Virtual Expedited Arbitration Rules and Procedures (www.neweraadr.com/rules-and-procedures/), while AAA's arbitration will adhere to AAA's Consumer Arbitration Rules (www.adr.org). A neutral arbitrator must be appointed, and both parties will be responsible for their respective initial filing fees to initiate arbitration. Subsequently, each party will cover their filing, administration, service or case management fees, as well as the arbitrator or hearing fees, up to a maximum of \$5,000, unless the law or the rules of the chosen arbitration organization require us to pay more.

You and we may only bring disputes against each other on an individual basis and not as part of a class, collective, consolidated, or representative action. However, both parties may file a court suit to: enjoin intellectual property rights infringement, file for bankruptcy, enforce a security interest in the Vehicle through repossession, enforce the arbitrator's decision, or request a court review if the arbitrator exceeded their authority.

Discovery procedures as outlined in the New Era ADR or AAA rules should suffice for most claims. If there is a dispute over the scope of discovery, it should include the right for either side to inspect the Vehicle and exchange relevant Vehicle-related documents.

Unless the governing law requires a specific statute of limitations for a particular arbitration claim, any claim related to a Dispute must be filed no later than three (3) years after the claim or cause of action arose, or it will be forever barred.

If any part of this Arbitration Agreement is unenforceable, it will be severed, and the remaining portions will be enforced. However, if the class-action waiver is deemed unenforceable in a Dispute involving class allegations, the entire Arbitration Agreement will be unenforceable for that Dispute.

In cases where multiple claims or remedies are asserted in one proceeding, and not all of them are subject to arbitration, the non-arbitrable claims or remedies must be stayed until all arbitrable claims or remedies have been resolved. If one party files a court action, the other party may seek to compel arbitration, and all proceedings will be stayed until the full

resolution of the proceedings to compel arbitration, including any related appeals.

Opt-Out: You have the option to opt-out of this Arbitration Agreement within 30 days from the date of placing your Order. To do so, send an email to Optout@LucidMotors.com from the email associated with your order, with "Arbitration Opt-Out" in the subject line and a request to opt-out of this Arbitration Agreement in the email's body. Opting out only applies to this Arbitration Agreement and will not affect the validity or enforceability of any other arbitration agreements.

11. Limitation of Liability

IN NO EVENT SHALL LUCID BE LIABLE TO YOU OR ANY THIRD PARTY FOR ANY LOSS OF USE, REVENUE OR PROFIT, OR FOR ANY CONSEQUENTIAL, INDIRECT, INCIDENTAL, SPECIAL, EXEMPLARY, OR PUNITIVE DAMAGES WHETHER ARISING OUT OF BREACH OF CONTRACT, TORT (INCLUDING NEGLIGENCE) OR OTHERWISE, REGARDLESS OF WHETHER SUCH DAMAGES WERE FORESEEABLE AND WHETHER OR NOT LUCID HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES, AND NOTWITHSTANDING THE FAILURE OF ANY AGREED OR OTHER REMEDY OF ITS ESSENTIAL PURPOSE.

IN NO EVENT SHALL LUCID'S AGGREGATE LIABILITY ARISING OUT OF OR RELATED TO THIS AGREEMENT, WHETHER ARISING OUT OF OR RELATED TO BREACH OF CONTRACT, TORT (INCLUDING NEGLIGENCE) OR OTHERWISE, EXCEED THE TOTAL OF THE AMOUNTS PAID BY YOU TO LUCID FOR THE VEHICLE SOLD TO YOU.

12. Amendment, Compliance with Law

These Terms may only be amended or modified in a writing which specifically states that it amends these Terms and is signed by an authorized representative of each party. You agree to comply with all applicable laws, regulations and ordinances. You shall maintain in effect all the licenses, permissions, authorizations, insurance, consents and permits that you need to carry out your obligations under this Agreement.

13. Waiver

No waiver by Lucid of any of the provisions of this Agreement is effective unless explicitly set forth in writing and signed by an authorized representative of Lucid. No failure to exercise, or delay in exercising, any right, remedy, power or privilege arising from this Agreement operates, or may be construed, as a waiver thereof. No single or partial exercise of any right, remedy, power or privilege hereunder precludes any other or further exercise thereof or the exercise of any other right, remedy, power or privilege.

14. Right to Cancel

Either Lucid or you may cancel your Order if we discontinue a product, feature or option after you have placed your Order. In that event, you will receive a refund of your Order Deposit. Lucid sells directly to consumers and we may also cancel your Order if we believe, in our sole discretion, that you intend to circumvent

our direct-to-consumer sales-model. If you become unresponsive to us or fail to timely complete a requested action to progress towards delivery of your Vehicle, we may cancel your order and keep your Order Deposit. Alternatively, Lucid may give you the option to reconfigure your Vehicle at the current pricing.

15. Governing Law

Except as stated in the Arbitration Agreement in Section 10 above, all matters arising out of or relating to this Agreement are governed by and construed in accordance with the internal laws of the State where title to the Vehicle transferred to you, without giving effect to any choice or conflict of law provision or rule that would cause the application of the laws of any jurisdiction.

For Michigan Residents: The terms of this Agreement are governed by, and are to be interpreted according to, Michigan law.

16. Used Car Buyers Guide

For used vehicles, the information you see on the window form for the Vehicle is part of this contract. Information on the window form overrides any contrary provisions in the contract of sale.

17. Severability

If any term or provision of this Agreement is invalid, illegal or unenforceable in any jurisdiction, such invalidity, illegality or unenforceability shall not affect any other term or provision of this Agreement or invalidate or render unenforceable such term or provision in any other jurisdiction.